

# SOTI®

ONE PLATFORM - CONNECTING EVERYTHING

## SOTI ONE Plattform Unified Mobility Management

Mobile Device Management der 3ten Generation

**GLOBOScan**   
DIE BARCODEFACHMESSE 2019

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# SOTI Inc.

## Einleitung SOTI

### Software für mobile Geräte und mehr..

- Weltweit größte Anzahl an verwalteten Geräten, im EMM Umfeld.
- Seit 25 Jahren wird die Software kontinuierlich weiter entwickelt, während alte Versionen erhalten bleiben und weiter von SOTI supported werden. (für ältere Betriebssysteme und Bestandskunden)
- Größter Funktionsumfang von allen "MDMs"
- Einfachstes Lizenzmodell am Markt (**alle Funktionen in einer Lizenz** enthalten)



# SOTI Company

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**SOTI**

# SOTI – Kanadisches Softwarehaus

Seit 1995 inhabergeführt

 **96** Quartale  
in Folge  
profitabel

**40%** Umsatz-  
Wachstum  
seit 2014 Ø



**17,000+**  
Kunden  
in 176 Ländern  
100.000 Instanzen

**500**<sup>TM</sup>

Technology **Fast 500**  
2018 NORTH AMERICA  
**Deloitte.**

Fastest Growing  
Tech Companies  
in North America  
2016, 2017, 2018



**EY Entrepreneur  
Of The Year**<sup>®</sup>

SOTI CEO  
Carl Rodrigues

# Our Offices Around the World



Mississauga **Global HQ**



Mississauga **Heartland Office**



Waterloo **Research Lab**



Mississauga **Standish Office**



UK **EMEA HQ**



India **Asia HQ**



Nordics **Regional Office**



Dubai **Regional Office**



Australia **Regional Office**



Ireland **Regional Office**

# 4000+ Partners in 174 countries



# Our European Customers





# Anwendungsvielfalt

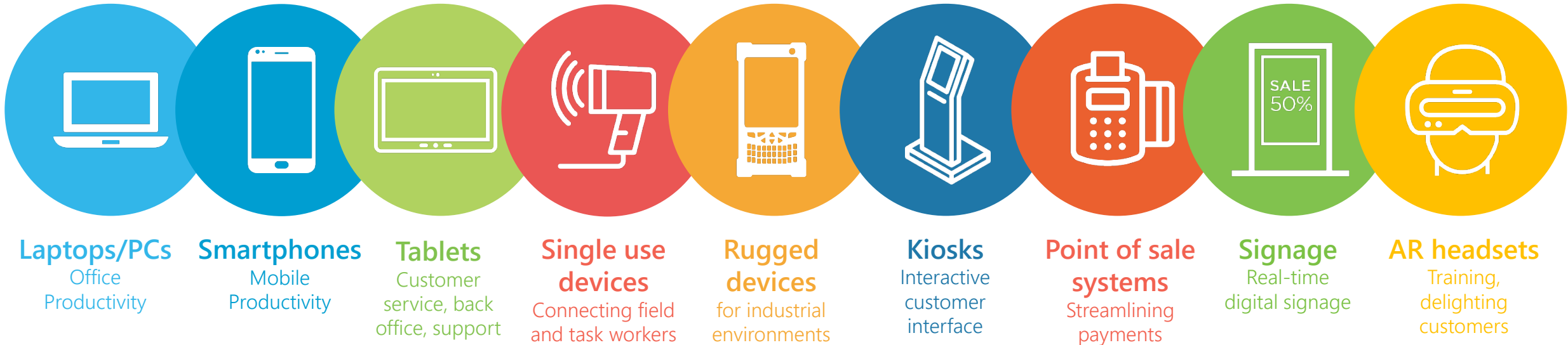


# Broadest Device Support

SOTI certifies mobile and IoT devices from over 150 device manufacturers

Mobile

IoT



# Focus on R&D: SOTI Android+ Technology

SOTI bietet einen eigenen Client für >195 Geräte-Hersteller und deren Modelle



SOTI's Android+ technology delivers consistent management across all Android devices.



# V15.x : Platform Support



- Research is being done right now on **Tizen** and **ChromeOS**



# SOTI ONE

## Many Solutions, ONE Platform



# SOTI MOBICONTROL

## ENTERPRISE MOBILITY MANAGEMENT



SOTI MOBICONTROL | Devices

All Devices | Search for Devices

DEVICE GROUPS

View All Devices

- SOTI Central Europe

LAST CONNECT DATES (ALL TIME)

MANUFACTURER MODEL

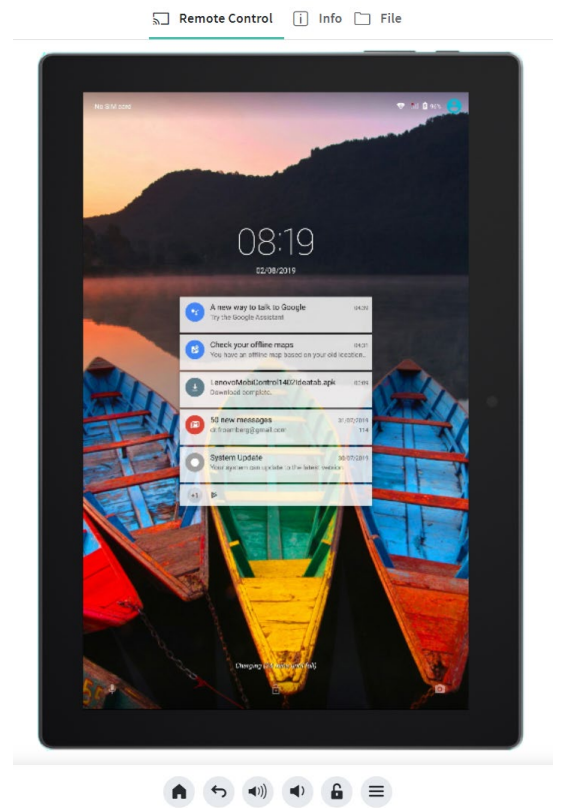
DEVICE FAMILY OS VERSION

AGENT ONLY

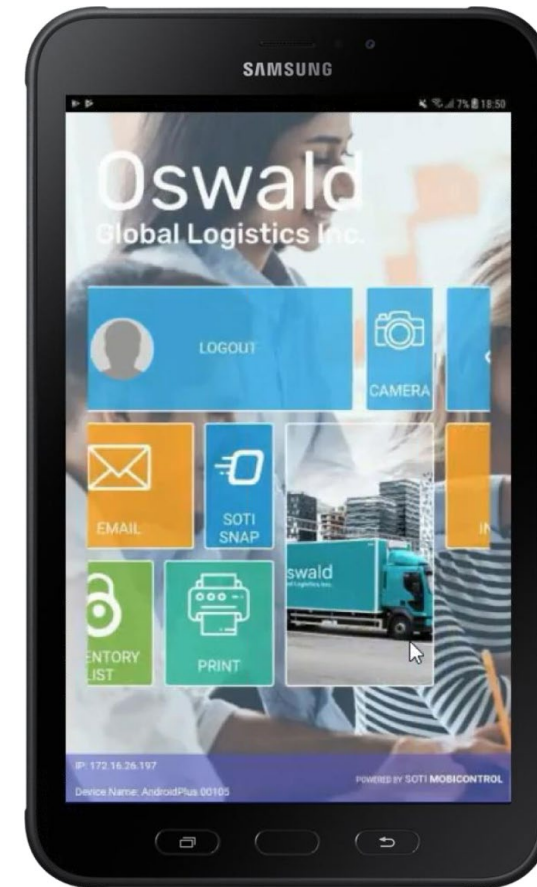
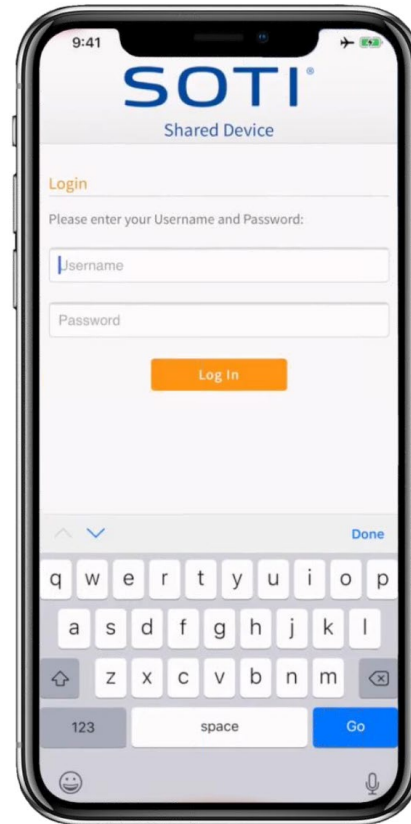
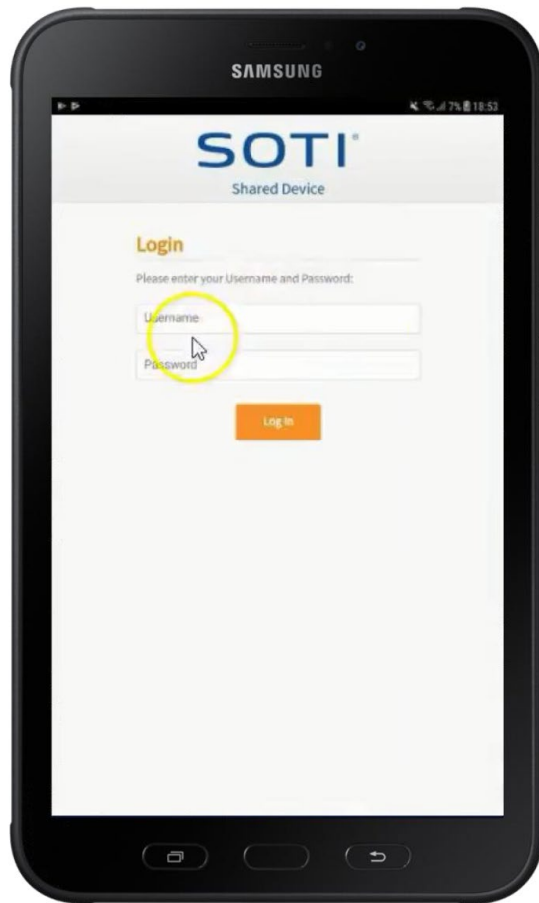
DEVICES (1 - 50 of 78) | 50 Per Page | 1 of 2

DEVICE NAME	MANUFACTURER	MODEL	OS VERSION	BATTERY PERCENTAGE	AVAILABLE MEMORY	PHONE NUMBER
AE MD Jenz PM45	POINTMOBILE	PM45	7.1.2	86%	1.64 GB / 2.78 GB	Unknown
AndroidT 00003	samsung	SM-T380	8.1.0	100%	765 MB / 1.81 GB	Unknown
HUAWEI RNE-L21 869676033721108	HUAWEI	RNE-L21	8.0.0	68%	2.34 GB / 3.7 GB	Unknown
POINTMOBILE_PM45_18202A0041	POINTMOBILE	PM45	7.1.2	52%	1.47 GB / 2.78 GB	Unknown
Zebra Technologies TC75 354176060051158	Zebra Technologies	TC75	5.1.1	32%	261 MB / 831 MB	Unknown
Antonio AE 00001	motorola	moto g(6)	8.0.0	96%	1.5 GB / 2.79 GB	Unknown
MM.Admin HUAWEI ANE-LX1	HUAWEI	ANE-LX1	8.0.0	100%	2.38 GB / 3.7 GB	Unknown
HMD Global_Nokia 4.2_stefan.mennecke	HMD Global	Nokia 4.2	9	1%	1.53 GB / 2.78 GB	Unknown
iPhone_DNQST58CHG7K	Apple	iPhone	12.1.4	14%	819 MB / 1.96 GB	+491729063454
AE MD 00035	Zebra Technologies	TC20	8.1.0	5%	1 GB / 1.87 GB	Unknown

+ NEW GROUP



# Madantenfähige Nutzung / Shared Device



# SOTI Assist

ENTER INCIDENT SUBJECT \*

ID I-24 REPORTED METHOD Phone PRIORITY Minor TAG Add DELETE

REPORTER \* No Reporter Added

DEVICES HMD Global\_Nokia 4.2\_dan... 192.168.0.34 Remote Control

LINKED INCIDENTS No Linked Incident

ASSIGNEE Not Assigned

WATCHERS (0) No Watchers

ADD NOTE ADD ATTACHMENT SEND EMAIL

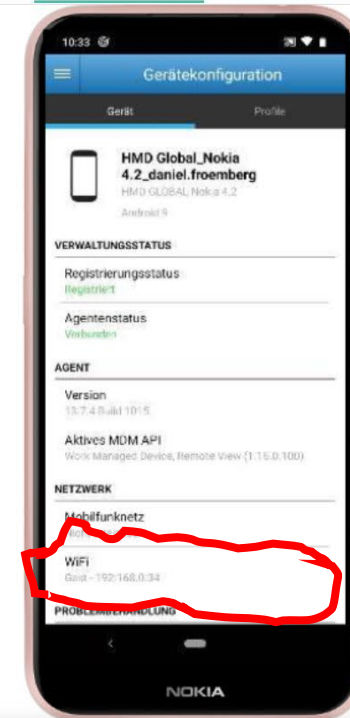
DESCRIPTION Enter Incident Description

HMD Global\_Nokia 4.2\_daniel.froemberg Duration 1 mins 29 secs

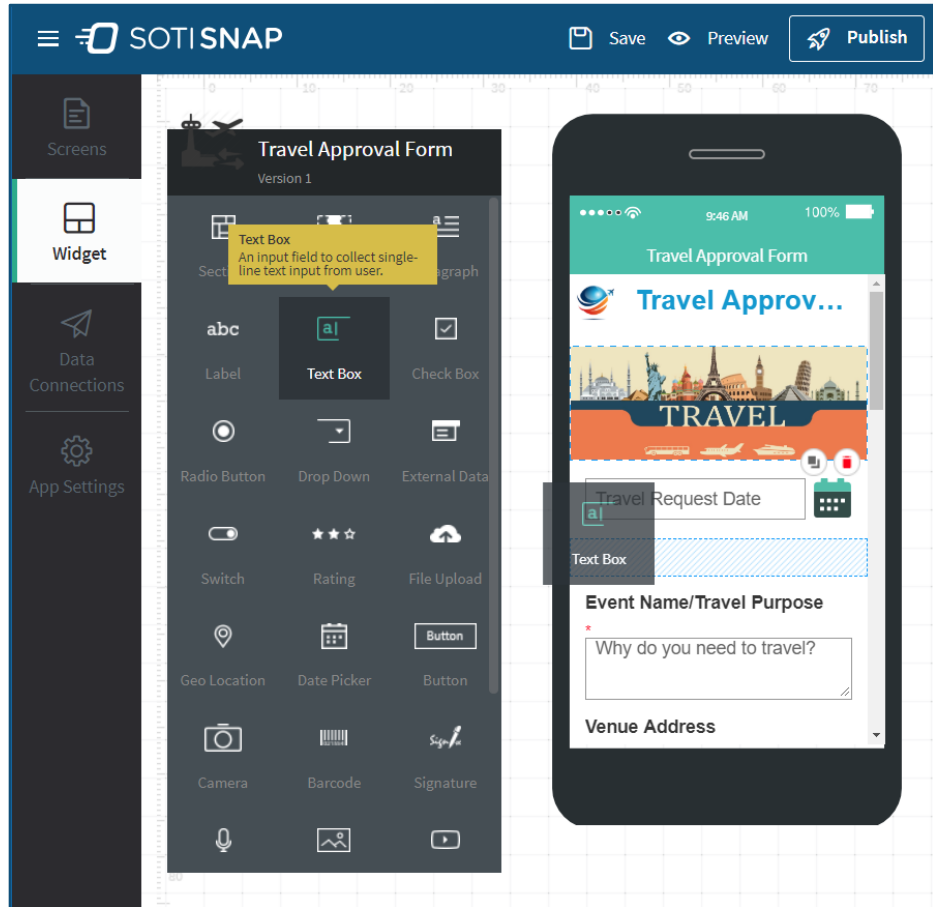
SCREEN CAPTURE Captured by Daniel Now HMD Global\_Nokia 4.2\_daniel.froemberg 95KB Enter Description

VIDEO RECORDING Captured by Daniel Now HMD Global\_Nokia 4.2\_daniel.froemberg 53KB Enter Description

HMD G



# SOTI Snap





SOTI ONE Platform

# SOTI CONNECT

## IoT GATEWAY

- Leverage IoT to revolutionize organizational operations
- Data driven, console to configure devices, and protocols
- Visualization system for remote viewing of environments
- Built-in Protocol Adapters for common protocols e.g. LWM2M, MQTT, LoRa
- Protocol Adaptor SDK enables interaction with non-standard/legacy devices
- Automation Controllers allow devices and software to interact with each other via no-code recipes



SOTI

NEW

# SOTI Connect 1.1 – Nov 2019

*Being added for the next release*

- ❖ Support for SATO, Brother, Epson, and Printronics printers
- ❖ Automated enrollment to enable managing a large diverse installation
- ❖ Manage configurations via profiles to more easily enforce company standards
- ❖ Better visualization through graphs and visual controls
- ❖ Scheduling reports to put the data you want at your fingertips when you want it
- ❖ Build SNAP apps to manage Connect devices from your mobile workforce

**brother**®

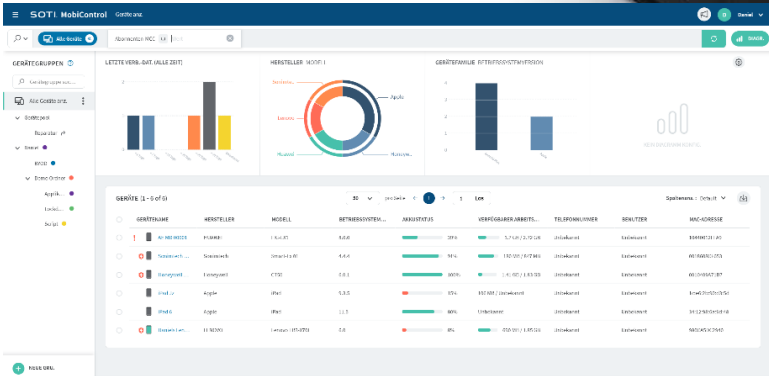
**EPSON**®

**SATO**

**SOTI**

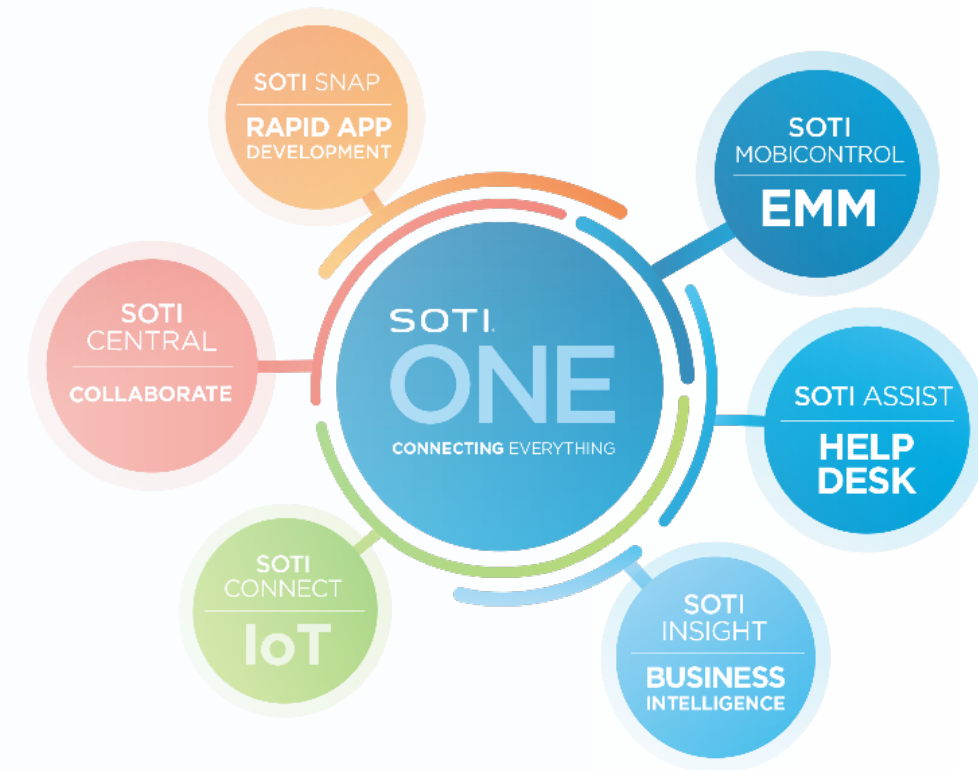


# SOTI Connect



# SOTI ONE – komplette Mobility Suite

- ✓ EMM: SOTI MobiControl
- ✓ Downtime Reducing Tool: SOTI Assist
- ✓ Rapid App Creator: SOTI Snap
- ✓ IOT Plattform, Printer MDM: SOTI Connect
- ✓ Business Analytics: SOTI Insight



# Die USPs von SOTI

- ✓ Managen Sie alle Endgeräte mit ein und derselben Lizenz



Google

Microsoft



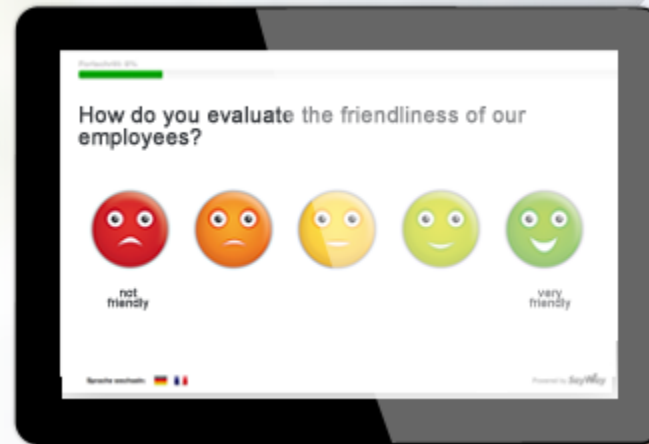
- ✓ Alles inklusive, z.B. Browser SOTI Surf + „Data Repository“ SOTI Hub
- ✓ SOTI Connect/IoT: Printer MDM und MQTT Unterstützung
- ✓ SOTI One als komplette Mobility Lösung

A woman with her hair in a bun, wearing yellow sunglasses, a white long-sleeved shirt, and bright orange pants, is standing in profile and interacting with a public machine, possibly a coffee or vending machine. She is holding a small card or piece of paper in her right hand. The background is a blurred outdoor setting with a paved walkway and some greenery. A semi-transparent blue horizontal band is overlaid across the middle of the image, containing the title text.

# Anwendungsbereich Feedback-Systeme

# Feedback-Systeme

Für Retail und öffentliche Räume



The image shows the interior of a modern ambulance. The cabin is brightly lit with blue and white tones. In the foreground, a patient bed is covered with a green sheet and has a white pillow. A red and white first aid kit is mounted on the back of a black seat. To the left, a medical monitor is mounted on a stand. The ceiling is equipped with various medical devices, including a clock and a 'PUSH' button. The overall atmosphere is clean and professional.

# Anwendungsbereich HEALTHCARE



# Anwendungen im Bereich Healthcare

- Geräte oder Software allein sind keine Lösung
- Software die einen Prozess unterstützt
- Hardware die den Branchen-Anforderungen genügt
- Systemhäuser die alles zusammen bringen
- Plattform von SOTI



# SOTI Partnerschaft

## Vernetzt in allen Branchen

- SOTI bietet ein universelle technische Plattform
- SOTI hat ein globales Netzwerk von unterschiedlichsten Partnern
- Um erfolgreich zu sein bringen wir Partner untereinander und Kunden zusammen
- Der Kunde bekommt eine branchengerechte Gesamtlösung

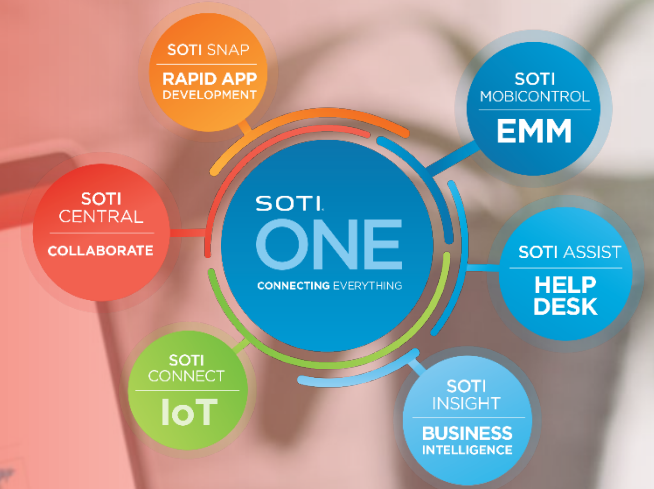
SOTI ONE Platform



# SOTI CENTRAL

## CUSTOMER & PARTNER COLLABORATION

- Portal zur Erleichterung der Kommunikation Ecosystem Kunden, Partnern und SOTI (<https://central.soti.net/>)
- Neuigkeiten und Infos zu Produkten und Dienstleistungen
- Moderierte Foren für den Zugang zu Experten, Informationsaustausch
- Enthält Empfehlungen von Software , Hardware und Services, die sich gut in die SOTI-ONE Plattform integrieren lassen
- Lead Generation für SOTI Partner



Vielen Dank!

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